

Category	Product	Normal Trade		Brand Shops	
		Discount %	Max. Discount	Discount %	Max. Discount
Voltas	Vectra Series - FWAC ; FSAC and H&C	5.00%	1500	7.50%	2000
	Vectra Series - 3 Star ISAC	7.50%	2000	10.00%	3000
	Vectra Series - 5 Star ISAC, Vertis Series - ISAC and Win. Inv.	10.00%	3000	12.50%	4000
	Vertis Smart Air ; Split Inv. H&C	10.00%	4000	12.50%	5000
	Verdant - ISAC ; Venus Heavy Duty ; Fixed Split AC and ISAC ;	12.50%	5000	15.00%	6000
Voltas Beko	REF - DC<185, WM - SAWM<10 KG, Dryer, M	10.00%	1000	12.50%	1250
	REF - DC>=185 (4 & 5 Star), WM - SAWM>=10KG Dishwashers (8 Plates)	10.00%	1500	12.50%	2000
	MWO - Conv	10.00%	750	12.50%	1250
	REF - FF < 300L and Dishwashers (12 and 14 Plates)	15.00%	3000	17.50%	3500
	WM - FATL =< 8.5 Kg	12.50%	2500	15.00%	3500
	WM - FAFL, WM - FATL 9, 10,11, WTL8512VAA/BPGJHD, WTL7512VAA/BPGJHD	17.50%	4000	20.00%	5000
	REF - FF > 300L ,REF - BMR	15.00%	5000	17.50%	6000
	REF. SBS, RBM743IF	15.00%	7500	17.50%	8000